

Published August 2011

Welcome to the ATSA Update

Chris Sparks - EO, ATSA

I am pleased to bring you our first newsletter under the banner of ATSA – Assitive technology Suppliers Australasia. Since August 2000 our organisation has been functioning as IRSA but late in 2010 our membership voted to adopt a new name that more accurately reflects the broader business activities of our members and is in keeping with contemporary nomenclature. We launched our new name at the Daily Living Expo back in May and gradually more people and organisations are coming to know us as ATSA.

We now have more than 50 members across Australia and have seen a great deal of growth and activity over the past couple of years. Our main focus remains to work with governments at all levels to help to ensure a competitive and viable industry that delivers quality and value in assistive technology solutions for people with disabilities, their care givers and also funding bodies.

However we also work to inform the industry through our Business Builder information seminars and provide AT specific training for

therapists via the ATSA Professional Series. We will be staging our first Melbourne based Professional Series later this year in November and are also planning to include topics on TGA compliance and employment law on our Business Builder agenda.

ATSA has also been working on the ACCC's Mobility Scooter Safety Reference Group and has been asked by the ACCC to work with the Independent Living Centre and OT Australia on a number of potential reforms. It is likely that we will see a new Australian Mobility Scooter Standard as one outcome of the ACCC's work and we are fortunate to have ATSA represented on the ME067 subcommittee who is likely to perform the work to develop the new Standard.

We are all eagerly awaiting the release of the final report from the Productivity Commission's inquiry into Disability Care and Support. ATSA supported the inquiry with 2 formal submissions and was also asked to appear at the public hearings into the draft report back in April. A transcript of ATSA's appearance can be found by following the links at www.pc.gov.au. Clearly this is an inquiry of major interest to the Australian public as the Commission received an astounding total of

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I SUPPORT THE NDIS,
It's time to make every
Australian count

TAKE ACTION
www.everyaustraliancounts.com.au

1,059 submissions! Elsewhere in this newsletter you will read about our meeting with Senator Jan McLucas MP (Parliamentary

Want to share something in the next edition? Comments, product updates and articles can be sent to nikki.mcmahon@atsa.org.au

Secretary for Disabilities and Carers) as we work to ensure AT suppliers have an opportunity to contribute to the design and implementation of the NDIS.

Don't forget that May is the month to allocate some time for the ATSA Daily Living Expo. We have now established this event alternating each year between Sydney and Melbourne and have committed to staging it in May each year to give exhibitors and Expo visitors greater certainty of timing. This year's Sydney Expo was a sell-out and unfortunately we had to turn away a number of exhibitors as we simply ran out of space. The 2012 Melbourne Expo is already mostly sold and all the information on the Expo can be found at www.dailylivingexpo.com.au. The popularity of this event is due in part to the fact it is run by the industry for the industry and also features and outstanding Clinical Education Program for therapists and other interested individuals.

On a very sad note, earlier this year we lost Nick Morozoff - one of our industry's great personalities and one of my best mates. Nick's life was simply amazing - husband, father, dancer, businessman, magician, world-class athlete, artist, bushman, photographer and globetrotter. Nick showed just how full and wonderful life can be even though you rely on a wheelchair to get around in. Nick was diagnosed with cancer of the oesophagus in mid-2010 and continued to live life to be the absolute best he could and inspire all of those close to him. In a career of more than 20 years, Nick specified and fitted thousands of manual and electric wheelchairs, complex seating, pressure care and sports/recreational equipment. He improved the lives of so many Australians with a disability by helping them to achieve greater independence through assistive technology and with his innate

ability to inspire those he met. Nick's work is a testimony to all those who work in our industry. You will be sorely missed mate.

ATSA Offers Industry Support to NDIS

Chris Sparks - EO, ATSA

The Productivity Commission's inquiry into Disability Care and Support is reaching its conclusion with the final report to the Government due on 31st July 2011. The Commission's draft report was released back in February and recommended the introduction of a National Disability Insurance Scheme (NDIS). It is generally accepted that the current disability support system is fragmented, underfunded, unfair and inefficient and ATSA has been arguing the case in favour of an NDIS for some time.

Whilst assistive technology (AT) is just one component of the NDIS, ATSA supports the view that it is a primary enabler for people with disabilities and is often a prerequisite to making the opportunities and activities offered by society (including employment) accessible.

ATSA's members have extensive knowledge in regard to the efficient and effective provision of AT and we widely collaborate with funders and various government departments to improve outcomes and increase efficiency. ATSA is well credentialed to provide advice and support to the Federal Government in the design and rollout of the NDIS.

We were delighted to have the opportunity to meet with Senator Jan McLucas MP, Parliamentary Secretary for Disabilities and Carers in the Federal Labor Government. We wanted to introduce ATSA to the Senator and to discuss how the expertise of the industry could be

used to the best advantage of the NDIS.

Our primary goal was to ensure that suppliers continued to have a voice and be heard as part of the process of defining and implementing the NDIS.



Jan McLucas MP

The Senator showed an in-depth understanding of the issues confronting people with disabilities and the shortcomings of the existing systems of disability support. Her life in regional Australia also gives her first hand experience of the complexities of delivering equitable, quality services outside of the major metropolitan areas.

The Senator was well briefed on ATSA's submissions and presentation to the Productivity Commission and clearly valued our contribution. Throughout our discussion, the Senator indicated a willingness to engage with industry for the benefit of the NDIS. The Senator also stressed that the Government was focused on getting the NDIS right and this will take some time. Australians will need to balance their passion for change with patience to ensure a world-class system.

ATSA guaranteed our support to help with the design and



implementation of the NDIS wherever appropriate and assured the Senator of our commitment. It proved to be a very worthwhile trip to Canberra.

ATSA Code of Practice

Under the ATSA Code of Practice, all ATSA members commit to ensuring they act at all times with the best interests and welfare of consumer in mind.

Clause 16.1 states that –

“All Code Members must have in place a speedy, responsive and customer friendly procedure for the resolution of complaints (ie any expression of dissatisfaction regarding the product and/or service supplied). Code Members are normally expected to resolve complaints within one calendar month.”

A PDF copy of the Code of Practice is available to anyone by emailing info@atsa.org.au.

2011 Daily Living Expo Wrap Up

After a one year break, the IRSA Daily Living Expo returned to Sydney and was held on Wednesday 18th to Thursday 19th May at Rosehill Racecourse – with over 100 exhibitors, attracting more than 1,200 visitors.

The Daily Living Expo, used as a platform by exhibitors to launch their latest products has been

established as the go-to event for therapists to see all the latest assistive technology equipment under the one roof.

Anna Castle-Burton, Director/ Occupational Therapist of Australian RehabWorks also adds that the event benefits their team with the opportunity to hear about the latest evidence and best practice in regards to the technology and equipment at the Clinical Sessions, and is “a fantastic opportunity for networking, particularly for therapists like us that work in the community and don’t have a lot of opportunity to regularly network with others in the field.” Ms Castle-Burton said she is looking forward to the next event and congratulated ATSA for putting together ‘such a high quality and professional event’.

The next Daily Living Expo will be held for the second time at Caulfield Racecourse on the 16th and 17th May, 2012 and is already 60% sold with many of the major suppliers have already snapped up prime positions.

ATSA’s Chris Sparks says “The Sydney Expo completely sold out & a number of companies missed out on getting a booth, so its important to get in early if you want to ensure you will have a space at the event”

For more information, or to book a space, contact Chris at chris.sparks@atsa.org.au

Our Industry Loses a Legend - Nick Morozoff, 1956-2011

Mal Turnbull - CEO, Seating Dynamics Ltd

Some people seem to live life at half-speed and leave little behind to be remembered. Other people, such as Nick Morozoff, do so much in one too-short life that it seems impossible to squeeze the list into one obituary.

Along with an exotic background, Morozoff was in turn a ballet dancer, wheelchair athlete, wheelchair designer and manufacturer, mentor to other wheelchair-bound people and a proud and happy father.

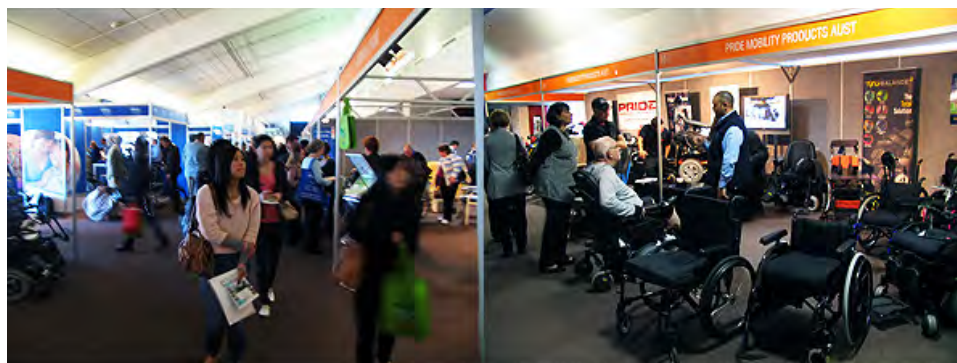
Nikolai Pankratyevich Morozoff, or just Nick Morozoff in Australia, was born on August 8, 1956, in a small village near the city of Hailar in what is now Inner Mongolia, the son of Pankratti and Lidia Morozoff.

Pankratti’s parents had left Russia during the communist revolution and settled in China, then, in 1958, the Chinese communists forced the family out to Hong Kong, with plans to migrate to Australia.

On the way, they had five years in Bolivia, before arriving in Sydney in January 1964 to learn another new language to go with the four Nick already spoke.

The family settled in Lidcombe and Nick went to Granville Boys High School. School holidays were spent camping, learning to love their new land. At age nine, Nick also fell in love with ballet dancing. He performed as part of the Sydney Dance Company and with a Russian folk troupe, and performed at the opening of the Sydney Opera House in front of the Queen in 1973.

Then, in 1979, a motor vehicle accident left Morozoff paralysed from the waist down. He spent months in Royal North Shore’s



Daily Living Expo



Nick's last 6 months were extraordinary, as with the love and support of his wife Alison, family and friends, Nick managed to avoid a single days hospitalisation. Our industry also played its part in Nick's last few months by providing him with the home care equipment he needed to maximise his quality of life. The difference with Nick's experience was that it was immediate, no waiting for funding approval or sluggish government supply systems to act.

Whether it was in-home oxygen, an electric home care bed, pressure care or bath/shower aids – as soon as the need was identified the solution was delivered and professionally installed, generally the same day. It showed what an outstanding job our industry can do when it is allowed to function efficiently without bureaucracy getting in the way. Nick was even able to enjoy a good friend's 21st birthday party thanks to a portable oxygen concentrator provided by one ATSA member. Consider the enormous savings to the public health system as Nick was able to be cared for so well at home.



Nick Morozoff

spinal ward then in rehabilitation. His enthusiasm and willingness to push the boundaries made him a favourite patient for the medical team and he quickly learnt remarkable wheelchair skills. He represented Australia in the 1980 Stoke Mandeville Games (started after World War II as rehabilitation for injured servicemen and now an international event as the IWAS World Games) and in 1984 was part of the Paralympic wheelchair basketball team.

He also represented NSW, played in the National Wheelchair Basketball League for another two decades and is in the Wheelchair Sports NSW Hall of Fame.

Morozoff was also a gifted rock climber and did some remarkable climbs, not

the least of which was scaling the Three Sisters with his wheelchair tied to his waist. In 2008 the Herald photographer Tim Clayton snapped an award-winning picture of him hanging from a rock with his wheelchair hanging from his waist.

Morozoff was a sailor as well and part of the team that won gold at the first Australian Disabled Sailing Competition. He could water-ski, snow-ski, fish, play tennis and handcycle - the list goes on. One year, he rowed 1600 kilometres on the Darling River system to help raise funds for charity.

In 1990, Morozoff travelled to Russia, including remote regions of Siberia, to meet his relatives. During the trip, he visited the spinal hospitals of Russia and

was shocked by what he saw.

He spent weeks with the authorities educating them on wheelchair design, wheelchair skills, fund-raising, wheelchair sports and opening up opportunities for local wheelchair users. When he returned home, he co-ordinated shipments of wheelchairs and equipment back to Russia.

In Australia, Morozoff volunteered countless hours to peer support and mentoring programs for wheelchair users, especially for children.

By the early 1990s, he was building custom-made ultra-light wheelchairs in his garage in Lidcombe. The wheelchairs gained a strong following among active wheelchair users and led to the "Knix" wheelchair range. In 1993, he and two other wheelchair users opened a successful business supplying mobility products to the Australian market. The business was sold in 2001.

Morozoff was instrumental in the beginning of a still-successful business, Seating Dynamics, and remained a part owner-director until February this year. From 2001 to 2010 he also worked as a sales consultant for GTK Rehab, until



Nick Morozoff with wife, Allison

Quote Shopping

Remember that the practice of "Quote Shopping" where a supplier does a detailed assessment & then finds that their quote is used to obtain competitors' quotes in order to drive costs down... can be a breach of copyright & intellectual property laws. All ATSA members are encouraged to include a statement on their quotes to highlight this - contact ATSA for details. Please let ATSA know if you have experienced any instances of Quote Shopping and we will take it up with the relevant funding body.

illness prevented him from working.

In 1999, Morozoff married Allison Wright. Despite all his accomplishments, the thing he cherished most was what he called his "Little Family", Allison, their children, Lara and Sasha, his mother, sister, brother and nieces and nephews.

Last year, Morozoff was diagnosed with late-stage esophageal cancer. He and Allison faced this last challenge with characteristic courage and the most positive of attitudes.

Nick Morozoff is survived by Allison, daughters Lara and Sasha, mother Lidia, brother George and sister Nada.

As published under "Gifted wheelchair star led a full life" in the Sydney Morning Herald

Therapeutic Goods Administration

Products from all medical device sponsors come under the requirements of the Therapeutic Goods Advertising Code. Device sponsors do not have to get advertising approval but never-the-less must comply with the Code.

Below is a link to the TGA website which provides information on the Code. Important points that should be noted are -

- All device sponsors are required to comply with the Code.
- A condition of ARTG Inclusion is to comply with the Code.
- Medical devices do not need prior advertising approval.
- The Code also applies to distributors if they do their own advertising. The sponsor may get a "please explain" but the distributor will be responsible. Sponsors may therefore think it wise to check your distributors' advertising.
- The internet is considered to be advertising (websites, Facebook, Twitter etc).
- The TGA is will actively be looking at sponsor websites.

ATSA will be running a seminar on TGA compliance issues later this year as part of our Business Builder series. In the meantime, for more information, go to -

http://www.tgacc.com.au/code_gloss_files/2007L00576TherapeuticGoodsAdvertisingCode2007.pdf



meet a member

Matt Smyth from Endeavour Industries



Matt Smyth

What was your first role in Sales? My first role in sales was 10 years ago in the area of continence and woundcare. I was new to sales and also the medical/healthcare industry, I can not believe how fast the 10 years has gone and I would not change my chosen career path, perhaps only maybe to play for the mighty Melbourne Football Club!

What's the Endeavour Industries story? It all began in 1985 when Jeff Irons, then working for the Department of Veterans' Affairs, realised there was a lack of specialist health equipment suppliers in Victoria. He then set about creating and

developing a unique Victorian specialist of healthcare aids and appliances and Endeavour Industries was born. In the past twenty six (26) years, Endeavour Industries has grown organically and responsibly to become one of Australia's leading healthcare equipment suppliers, and Victoria's largest healthcare equipment manufacturer.

What are Endeavour Industries' key product lines? Key product groups are Bathroom & Toilet, Pressure Care, Seating & Back Care, Bedroom, Mobility, Patient Handling, Aids to Daily Living, Bariatric Products, Rails and Home Modifications.

How/why did you personally get into the HME industry? I had a car accident when I was 18 years old and spent extensive time in hospital and several months in rehabilitation. When returning to the work force I really wanted to help improve others quality of life and thought of no better way than to get involved in this industry. It is very rewarding to know that you can assist and help family members/customers that are in very trying circumstances. In Hospitals and Aged Care facilities in assisting and recommending products to improve patients comfort levels and making a real difference.

What excites you about the company and the industry? What excites me most about Endeavour Healthcare and this industry is our passion to create truly innovative solutions for our customers. I am proud to



Julie, Scott and Jeff Irons



The Endeavour Industries office and showroom in Hallam, Victoria



be part of a team that aligns its values and mission with serving our customers, employees and have and will continue to reshape the Healthcare industry and is inspiring to know that what we are doing is changing and improving lives across Australia. I am extremely customer service focused and love hearing stories from my team when they have gone that extra yard to help a customer and the customer has really appreciated our service. Everybody enjoys outstanding service, that is what I expect as our standard.

What are the major wins for Endeavour Industries recently? Endeavour has recently been awarded a couple of major government and public and private hospital contracts, however I think our greatest achievement in the past 12 months has been the development and engineering of a brand new totally Australian made floor bed. The Discovery Flinders is a floor bed that can be used in aged care and in community areas. As I have spent the last 5 years

in this particular market sector I know the market inside and out I am confident, excited and most importantly very proud to launch our Floor bed on the market! This Discovery Flinders is designed for both the end user and the nurse/therapist in mind.

Top tip for new OTs/Physios not knowing where to start in terms of getting equipment for their clients? Endeavour Industries have four experienced sales representatives and a product specialist that conduct trials with OT's and Physio's at facilities or in the clients home. We will make sure the product is appropriate for their clients needs and requirements. We also have a convenient located showroom near both Eastlink and Monash Freeway with very friendly sales staff to assist. So it is very easy, one phone call to Endeavour Healthcare and we will help you take care of the rest!

Why is Endeavour Industries a member of ATSA? To assist with raising the profile and market expectations of the quality and

standards they should expect from service providers in the industry.

What is Endeavour Industries' top priority for ATSA? To maintain the integrity, quality and service levels to the corporate and domestic healthcare communities and ensure all providers corroboratively continue to develop and improve the products and services they provide.

Endeavour Industries was established in 1985 by Jeff Irons and remains privately owned by the Irons family today. Jeff, who now has over thirty five (35) years experience in the Victorian healthcare industry remains a director of the company, still holds a senior advisory role in the organisation and is active in the day-to-day management of the business. There are 85 staff, including Directors, Senior Management, Middle Management, Administration, Sales, Hire Manufacturing, Service, Warehouse, Distribution and Home modifications staff.

ATSA Professional Series

When: 9:00am Wednesday 2nd November 2011

Where: Darebin Arts & Entertainment Centre – cnr Bell Street & St Georges Road, PRESTON VIC

Cost: \$85 includes all course materials, morning tea & lunch

- Free on-site parking
- Train to Bell Street Station on Epping line & 3 minute walk

Topic 1 – The A to Z of Pressure Care - Why & How, Preventative Technologies, Risk Assessment & Modern Clinical Tools. Presented by Tricia Henley, Clinical Applications Manager from The ROHO Group (USA)

Topic 2 – You've Selected the Right Manual Wheelchair Frame Don't Stop There, Picking The Appropriate Wheelchair Frame is Only Half the Battle, How to Maximise Your Client's Functional Ability. Presented by Amy Bjornson, Clinical Education Manager for Australasia from Sunrise Medical.

To book your space, contact ATSA at info@atsa.org.au or phone (02) 9893 1883



Industry Veteran Retires

Ted Cragg has been working in this profession longer than anyone else in Australia. Looking around at industry events each year and seeing the familiar faces year in and year out, you'd be forgiven for questioning this statement.

Yet the numbers do stack up. Cragg's story dates back 51 years ago, when he joined his father's Sydney-based company in 1960, a tubular steel furniture manufacturing company. Two years later, they decided to start making invalid aids.

After his father's stroke, Ted Cragg expanded the business and they started making government wheelchairs, made to measure wheelchairs and pieces built upon request which soon led to a list of 260 items which were developed in conjunction with Occupational Therapists and Physios for their clients.

One such client was ATSA EO Chris Sparks, whom he 'met as a little baby and made his first wheelchair for him'. There's been many 'kids' as he says referring to clients like Sparks and another fellow former client, Joanne, who he's had the pleasure of making their first wheelchair for. Just recently, Cragg had a man tell him 'my daughter idolises you.' She'd had her first wheelchair made by him when she was 5, and is now 39.

In the late 1960's he started experimenting with making petrol wheelchairs with Honda Motors, buying in 2 at a time and then electric wheelchairs in the late 70's, started making trips to see a small group in NZ to 'check what they were doing'. I ask if this group would happen to be Dynamic Controls at all, and indeed, it is.

Cragg says he's proud to have clients tell him that his chairs have been 'the most reliable on the



Basketball players in 1976 in Met-a-lite wheelchairs

market' and that several clients he still has from the 1960's are devastated that he's closing his doors.

After 51 years of waking up at half past 5 every morning and frequently working til 10pm however, he deserves a change of pace. When I enquire as to what the plans are now, Cragg says he's leasing the building out and jokes that he'll probably wake up at 6am instead and now finally be able to make some money. He's planning on investing his time working with his local Rotary group and the Fisher Rd Special School helping the kids.

We'd like to thank Ted for his support of ATSA, and wish him the best of luck in his future.

ATSA Business Builder – Consumer Law Seminars

More than 50 staff from ATSA member companies attended our seminars on the National Consumer Laws in Sydney and Melbourne. The National Consumer Laws came into effect on 1st January 2011 and are administered by the ACCC.

All businesses need to be aware of these laws and there are substantial fines and penalties that

can be imposed on both individuals and companies who are not compliant. The laws cover conduct that is misleading or deceptive and also contain new provisions for warranties and guarantees that will come into force on 1st January 2012.

Businesses should be reviewing all their advertising and promotional activities to ensure that they comply with the law. This includes in store signage, internet based activities, direct mail/email, brochures, catalogues and claims made when tele-marketing.

ATSA would like to thank Dean Hunt and Peter van Rompaey from HWL Ebsworth Lawyers who presented the seminars on behalf of ATSA. Both Dean and



Peter van Rompaey, Partner, Commercial Group, HWL Ebsworth Lawyers

Peter are specialists in this area and any business requiring advice on the National Consumer Laws can find their contact details on the HWL Ebsworth website www.hwlebsworth.com.au.



Welcome to new ATSA members

ATSA has welcomed several new members since the last edition of the newsletter. The latest include:



Disability Repairs & Maintenance (DRM)

Ph: (03) 9359-2133 Fax: (03) 9359-5322 www.drmmobility.com.au

Based in Broadmeadows, Victoria DRM provides repair, breakdown services, maintenance programs and customisation of wheelchairs and scooters. Their clients include the A&EP (Aids & Equipment programs) run throughout the public hospitals and extended care providers plus community health centres, SCOPE, MS Society, ISIS Primary as part of their overall care programs.



Walk on Wheels (Brendale)

Ph: (02) 4954-8555 Fax: (02) 4954-5017 www.wownsw.com

Part of the Walk on Wheels network, and the QLD head office, Walk on Wheels (Brendale) specialises in the supply and hire of medical aids, home health equipment and mobility products.



Total Mobility

Ph: (02) 9520-1866 Fax: (02) 9520-4345 www.totalmobility.com.au

A fully Australian owned company, with their main office in Heathcote, NSW and a sales office in West Pennant Hills, Total Mobility offers mobility and access products. Established in 1993, their focus is on providing a high level of personalised service and advice, supported by quality reliable products.



Ability Healthcare

Ph: (02) 9648-1888 Fax: (02) 9648-2228 www.abilityhealthcare.net

Based in Silverwater, NSW Ability Healthcare stock sports recovery, aged care and occupational health supplies which can be ordered from their website, via phone or viewed at their showroom. They offer a free product catalogue which can be ordered via their website.



Astec Services

Ph: (03) 5336-3900 Fax: (03) 5336-3977 www.astecservices.net.au

Focusing on mobility and control solutions, Astec Services' staff have supported Ballarat for more than 15 years. They carry out warranty and repair work for a number of manufacturers, and also undertake modification work in conjunction with Occupational Therapists.

atsa Members Register

ATSA Committee

President	Terry Gallagher (Otto Bock)
Vice President	John Dorning (Magic Mobility)
Secretary	Mark Wheeldon (GMS Rehab)
Treasurer	Sam Garland (Aidacare)
Committee	Ben Jones (Hills Healthcare) George King (Home Safety & Comfort) John Payne (Invacare)

Ability Healthcare
115 Silverwater Road
SILVERWATER
NSW 2128
Ph: (02) 9648-1888
Fax: (02) 9648-2228
www.abilityhealthcare.net

Astec Equipment Services
2/109 Hertford Street
SEBASTOPOL BALLARAT VIC 3356
Ph: (03) 5336-3900
Fax: (03) 5336-3977
www.astecservices.net.au

DeJay Medical and Scientific Pty Ltd
1 Prince William Drive
SEVEN HILLS NSW 2147
Ph: (02) 9838-8869
Fax: (02) 9838-7869
www.dejay.com.au

Disability Repairs & Maintenance
19 Lucknow Crescent
THOMASTOWN VIC 3074
Ph: (03) 9359-2133
Fax: (03) 9359-5322
www.drmmobility.com.au

Aidacare Pty Ltd
4 Noonan Road
INGLEBURN NSW 2565
Ph: (02) 9618-5000
Fax: (02) 9618-5111
www.aidacare.com.au

Country Care
165 Ninth Street
MILDURA VIC 3500
Ph: (03) 5022-1680
Fax: (03) 5021-5653
www.country-care.com.au

Disability Hire Vehicles
Unit 1 - 10-12 Wingate Road
MULGRAVE NSW 2756
Ph: (02) 4577-2225
Fax: (02) 4577-5828
www.disabilityhire.com.au

Durable Medical Equipment Ltd
Unit 2 - 19 Boden Place
SEVEN HILLS NSW 2147
Ph: (02) 9674-8904
Fax: (02) 8212-5912
www.durmed.com.au



Dynamic Controls Pty Ltd
17 Print Place
Middleton
CHRISTCHURCH NZ
Ph: +64 21 224978
Fax: +64 3 9628989
www.dynamiccontrols.com

Dynamic Wheelchair Solutions Pty Ltd
Unit 17, 14-26 Audsley Street
CLAYTON VIC 3168
Ph: (03) 9548-8400
Fax: (03) 9548-8411

E&S Wheelchair Sales
Unit 6 - 1 Field Close
MOOREBANK NSW 2170
Ph: (02) 9822-4323
Fax: (02) 9822-4207

Endeavour Industries Pty Ltd
Unit 2 - 37-41 Hallam South Road
HALLAM VIC 3803
Ph: (03) 9703-2900
Fax: (03) 9703-3465
www.endeavourindustries.com.au

Eniux Pty Ltd
1/30 Heathcote Road
MOOREBANK NSW 2170
Ph: (02) 9601-6909
Fax: (02) 9601-7870
www.hospitalathome.com.au

Fisher Lane Pty Ltd
26 Victoria Crescent
ABBOTSFORD VIC 3067
Ph: (03) 9419-2250
Fax: (03) 9417-2074
www.fisherlane.com.au

Geelong Wheelchair Services Pty Ltd
Unit 18 - 147 Marshalltown Road
GROVEDALE VIC 3126
Ph: (03) 5244-0844
Fax: (03) 5244-0850
www.geelongwheelchairs.com.au

GMS Rehabilitation
Lot 1 - 48 Commercial Road
LYNBROOK VIC 3975
Ph: 1800 060 919
Fax: 1300 734 998
www.gmsrehab.com.au

GTK Rehab
Unit 11 - 14 Boden Road
SEVEN HILLS NSW 2147
Ph: (02) 9620-9177
Fax: (02) 9620-9081
www.gtkrehab.com.au

Healthcare Innovations Australia Pty Ltd
Unit 3, 10-12 Carsten Road
GEPPE CROSS SA 5094
Ph: (08) 8260-3789
Fax: (08) 8125-5990
www.healthcareinnovations.com.au

Hills Healthcare
Unit J - 5 Butler Boulevard
Burbidge Business Park
ADELAIDE AIRPORT SA 5950
Ph: (08) 8154-4105
Fax: (08) 8154-4117
www.hillshealthcare.com.au

Home Safety and Comfort
2/187 Lake Road
PORT MACQUARIE NSW 2444
Ph: (02) 6581-2400
Fax: (02) 6581-2422
www.homesafetyandcomfort.com.au

Independent Living Solutions
8 Keane Street
CURRAJONG TOWNSVILLE QLD 4812
Ph: (07) 4728-1200
Fax: (07) 4728-1201
www.living-solutions.com.au

Invacare Australia Pty Ltd
1 Lenton Place
NORTH ROCKS NSW 2151
Ph: (02) 8839-5333
Fax: (02) 8839-5353
www.invacare.com.au

Keep Moving Pty Ltd
PO Nox 37082
WINNELLIE NT 0821
Ph: (08) 8947-5122
Fax: (08) 8947-2531
www.keepmoving.net.au

Magic Mobility Pty Ltd
2/16 Viewtech Place
ROWVILLE VIC 3178
Ph: (03) 9755-8100
Fax: (03) 9755-8111
www.magicmobility.com.au

Maroondah Home Healthcare
32-34 Railway Avenue
RINGWOOD VIC 3135
Ph: (03) 9879-8885
Fax: (03) 9879-3133
www.homehealth.com.au

Medi-Repair Services
129 Holbrook Street
INVERMAY TAS 7248
Ph: (03) 6334-8844
Fax: (03) 6334-8855
www.medirepairservices.com.au

Medistore
Unit 11 - 12 Mars Road
LANE COVE NSW 2066
Ph: 1300 882 194
Fax: 1300 882 197
www.medistore.com.au

Megalong Positioning Service
2 Grose Street
LEURA NSW 2780
Ph: (02) 4784-3971
Fax: (02) 4784-3230
www.megalongpositioning.com.au

Mobility Aids Australia Pty Ltd
1/820 Princes Highway
SPRINGVALE VIC 3171
Ph: (03) 9546-7700
Fax: (03) 9546-7744
www.mobilityaids.com.au

Mobility Matters Pty Ltd
PO Box 669
FYSHWICK ACT 2609
Ph: (02) 6280-7244
Fax: (02) 6239-1281
www.mobilitymatters.com.au

Northcott Equipment Solutions
PO Box 4055
PARRAMATTA NSW 2124
Ph: (02) 9890-0186
Fax: (02) 9898-0924
www.northcott.com.au

Northern Rivers Surgical
18 Endeavour Close
BALLINA NSW 2478
Ph: (02) 6686-6644
Fax: (02) 6686-9383
www.intermobility.com.au

Novis Healthcare
Unit 12 - 12 Mars Road
LANE COVE NSW 2066
Ph: 1300 738 885
Fax: 1300 738 886
www.novis.com.au

Omni Healthcare
206 Creswick Road
BALLARAT VIC 3350
Ph: (03) 5333-4006
Fax: (03) 5333-3825
www.omnihealthcare.com.au

Otto Bock Australia Pty Ltd
Suite 1.0 - Century Corporate Centre
62 Norwest Boulevard
BAULKHAM HILLS NSW 2153
Ph: (02) 8818-2804
Fax: (02) 8814-4504
www.ottobock.com.au

ParaQuad NSW
6 Holker Street
NEWINGTON NSW 2127
Ph: (02) 8741-5685
Fax: (02) 9735-0016
www.paraquad.org.au

Peak Care Equipment Pty Ltd
Unit 2 - 21 Denison Street
WOLLONGONG NSW 2500
Ph: (02) 4227-4315
Fax: (02) 4227-4316
www.peak-care.com.au

Permobil Australia Pty Ltd
Unit 3 - 39 Stanley Road
INGLEBURN NSW 2565
Ph: (02) 9618-2755
Fax: (02) 9605-7267
www.permobil.com

Pride Mobility Products Australia Pty Ltd
20-24 Apollo Drive
HALLAM VIC 3803
Ph: (03) 8770-9660
Fax: (03) 9703-2720
www.pridemobility.com.au

Problem Management Engineering Pty Ltd
6 Kookaburra Road
HORNSBY HEIGHTS NSW 2077
Ph: (02) 9482-2808
Fax: (02) 9476-6046
www.pmeautoconversions.com.au

Scooters & Mobility Pty Ltd
Unit 4 - 166 Hannell Street
MARYVILLE NSW 2293
Ph: (02) 4962-4007
www.scootersandmobility.com

Scooters Australia
PO Box 3012
WHEELERS HILL VIC 3150
Ph: (03) 9799-9077
Fax: (03) 9799-9177
www.scootersaus.com.au

Seating Dynamics Pty Ltd
Unit 3 - 19 Boden Road
SEVEN HILLS NSW 2147
Ph: (02) 9620-7839
Fax: (02) 9012-0087
www.seatingdynamics.com.au

Specialised Wheelchair Company
5/26 Wattle Road
BROOKVALE NSW 2100
Ph: (02) 9905-5333
Fax: (02) 9905-2208
www.swco.com.au

Sunrise Medical Pty Ltd
Unit 7 - 15 Carrington Road
CASTLE HILL NSW 2154
Ph: (02) 9899-3144
Fax: (02) 9899-3244
www.sunrisemedical.com.au

Total Mobility Solutions Pty Ltd
Unit 1A 1-11 Burns Road
HEATHCOTE NSW 2233
Ph: (02) 9520-1866
Fax: (02) 9520-4345
www.totalmobility.com.au

Victorian Home Health Equipment
51 Lusher Road
CROYDON VIC 3136
Ph: (03) 9725-6577
Fax: (03) 9725-8067
www.vhhe.com.au

Walk on Wheels Australia (Brendale) Pty Ltd
260 Leitchs Road
BRENDALE QLD 4500
Ph: (07) 3205-5654
Fax: (07) 3205-5467
www.walkonwheels.com.au

Walk on Wheels NSW Pty Ltd
7/301 Hillsborough Road
WARNERS BAY NSW 2282
Ph: (02) 4954-8555
Fax: (02) 4954-5017
www.wownsw.com

Watercomfort Company
42 Alexander Avenue
TAREN POINT NSW 2229
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www.watercomfort.com.au

